

David Seltzer

Principal

Mercator Advisors LLC

Mr. Seltzer has over 30 years of experience in the field of public and project finance, working in both the governmental and private sectors. He and Bryan Grote formed Mercator Advisors in 2001.

Recent engagements include advisory work for AASHTO, Airports Council International and the Pennsylvania Turnpike Commission. Mr. Seltzer previously served as Senior Advisor to the Federal Highway Administrator from 1996-1999. He was actively involved in designing and executing new financial assistance programs such as TIFIA under the TEA-21 surface transportation authorizing legislation.

Before joining USDOT, Mr. Seltzer spent 20 years in investment banking, and assembled public and project financings for transportation and other infrastructure programs as Senior Vice President at Lazard Frères and Lehman Brothers. Mr. Seltzer has taught graduate level coursework in municipal finance and accounting at both The Wharton School and the Fels Institute of Government at the University of Pennsylvania, and at the University of Southern California. He also played a central role in organizing and managing the inaugural AASHTO Project Finance Workshops held in 2002 and 2003.

He holds a BA in Urban Studies from Trinity College, Hartford and an MBA from The Wharton School.